

GoTab × Napa Technology

One System. One Tab. One Seamless Experience.

The only beverage management integration where every pour, payment, and guest interaction flows through a single unified platform.

The Problem with Disconnected Systems

Most beverage operators running self-pour or premium wine programs face the same frustrating reality: their POS system and their beverage dispense system don't talk to each other. This means two separate platforms, two separate workflows, and a constant battle to keep everything reconciled.

Without GoTab + Napa Technology

- ✗ Two separate systems to manage
- ✗ Manual reconciliation at end of shift
- ✗ Pour data never syncs in real time
- ✗ Staff must juggle two platforms
- ✗ RFID cards tracked separately from POS
- ✗ Split reporting — no unified view
- ✗ Guest checks require manual merge
- ✗ Higher risk of errors and lost revenue

With GoTab + Napa Technology

- ✓ One unified platform end-to-end
- ✓ Zero manual reconciliation — ever
- ✓ Every pour syncs to the right tab instantly
- ✓ Single workflow for all staff
- ✓ RFID fully managed within GoTab
- ✓ Unified reporting across food & beverage
- ✓ One tab, one checkout — food + drinks
- ✓ Automated accuracy, no revenue leakage

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Unified Platform

0

Manual Reconciliation Steps

100%

Real-Time Pour Sync

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Tab for All Orders

How the Integration Works

GoTab and Napa Technology are natively integrated — not bolted together through a third-party sync. Here's what that means in practice:



RFID-Enabled Access — Managed in GoTab

Guests check in through GoTab and receive a branded RFID card. That card is issued, tracked, and linked to their tab entirely within GoTab — no separate credentialing system required.



Self-Pour Directly Charges the Tab

When a guest pours from a Napa Technology wine, beer, or spirits station, the charge flows instantly and automatically to their open GoTab tab. No staff intervention. No end-of-night reconciliation.



Food + Beverage on One Tab

A guest can order appetizers through GoTab, pour a glass of wine at the Napa station, and add a cocktail from the bar — it all lives on a single tab. One checkout, one receipt, zero confusion.



Unified Reporting Across All Revenue Streams

Operators get a complete picture of their business in one place. No exporting data from two platforms, no spreadsheet merges — GoTab shows the full story.



Split Checks — Done Right

Multiple guests sharing a table? Each person gets their own RFID card. They pour what they want, and each pour charges to the right person's tab. Splitting the check at the end is seamless.





GoTab + Napa Technology vs. Other POS + Beverage Combinations

| Capability | Other POS + Beverage System | GoTab + Napa Technology |
|----------------------|----------------------------------|--------------------------------------|
| Tab Management | Dual systems — two separate tabs | ✓ Single unified tab for all orders |
| Payment Processing | Manual reconciliation required | ✓ One payment, one checkout |
| Pour Tracking | No real-time sync to POS tab | ✓ Every pour instantly syncs to tab |
| RFID Card Management | Separate system, manual mapping | ✓ Issued & managed directly in GoTab |
| Staff Training | Two systems to learn and manage | ✓ One platform, one workflow |
| Reporting | Data split across two platforms | ✓ Unified reporting & analytics |

| Capability | Other POS + Beverage System | GoTab + Napa Technology |
|---------------------------|------------------------------------|---------------------------------------|
| Guest Experience | Friction at checkout, confusion | ✓ Seamless — food, drinks, one tab |
| Error Risk | High — manual entry & sync gaps | ✓ Automated, no manual reconciliation |
| IT / Integration Overhead | API maintenance, ongoing sync work | ✓ Native integration, no extra setup |

The Napa Technology Product Ecosystem







GoTab's integration covers the full Napa Technology product suite — giving operators flexibility to build their ideal beverage program:

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|  <p>Wine Station Bottle-based preservation. Weeks or months of freshness. Multiple pour sizes — taste to full glass. AI-powered pairings.</p> |  <p>Tap Station Beer, wine, cold brew, and more on keg. Digital pour management. Built for high-volume venues.</p> |  <p>Spirits Station Full bourbon and spirits program. Same precision controls applied to liquor.</p> |  <p>Cocktail Machine Automated cocktail recipes. Hundreds of options. Full bar automation. (Coming Soon)</p> |
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Why This Integration is a True Differentiator

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| <p>For Operators</p> <ul style="list-style-type: none"> ✓ Eliminate double-entry — <i>Staff only work in one system</i> ✓ No lost revenue — <i>Every pour is automatically captured</i> ✓ Faster service — <i>No wait for staff to log a beverage</i> ✓ Cleaner close — <i>End of night reconciliation is instant</i> ✓ Lower training costs — <i>One platform to onboard staff to</i> | <p>For Guests</p> <ul style="list-style-type: none"> ✓ Total freedom — <i>Order food and pour drinks independently</i> ✓ No confusion at checkout — <i>Everything on one tab</i> ✓ Try before you buy — <i>Taste pours without a separate transaction</i> ✓ Personalized experience — <i>AI wine recommendations via Bacchus</i> ✓ Fair split billing — <i>Each person pays exactly what they had</i> |
|--|---|

Best-Fit Use Cases

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|  Wine Bars & Concepts The flagship use case. Premium by-the-glass programs with self-serve exploration and AI-guided pairings. |  Hotels & Hospitality Lobby bars, wine walls, and event spaces — where unified guest tabs across food and beverage are essential. |  High-Volume Venues Stadiums, airports, and event spaces where speed and automation are non-negotiable. |
|  Full-Service Restaurants Reduce dependency on sommeliers with a premium wine program that runs itself — integrated into your existing GoTab POS. |  Senior Living / Residential Controlled consumption with easy, consistent service and unified resident billing. |  Mixed-Use & Experiential Concepts built around experience need a system where every element — food, self-pour, cocktails — flows as one. |

This isn't just a wine system — it's a way to increase revenue, reduce loss, and modernize your guest experience, all while keeping everything in one system with GoTab.

— **GoTab + Napa Technology Partner Value Statement**